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## Consolidated Financial Results for the Six Months Ended September 30, 2022 (Under Japanese GAAP)

October 28, 2022

Company name: Marusan Securities Co., Ltd.  
 Listing: Tokyo Stock Exchange  
 Securities code: 8613 URL: <https://www.marusan-sec.co.jp/>  
 Representative: President & Representative Director Minoru Kikuchi  
 Inquiries: General Manager of Finance Dept. Kiyotaka Toya Telephone: +81-3-3238-2460  
 Scheduled date to file quarterly securities report: November 11, 2022  
 Scheduled date to commence dividend payment: December 1, 2022  
 Preparation of supplementary material on quarterly financial results : Yes  
 Holding of quarterly financial results briefing : Yes (For institutional investors and analysts)

(Yen amounts are rounded down to millions, unless otherwise noted.)

1. Consolidated financial results for the six months ended September 30, 2022  
 (from April 1, 2022 to September 30, 2022)

(1) Consolidated operating results (cumulative) (Percentages indicate year-on-year changes)

	Operating revenue		Net operating revenue		Operating profit		Ordinary profit		Profit attributable to owners of parent	
	Millions of yen	%	Millions of yen	%	Millions of yen	%	Millions of yen	%	Millions of yen	%
Six months ended										
September 30, 2022	7,479	△21.6	7,446	△21.6	39	△97.7	356	△82.0	322	△76.5
September 30, 2021	9,535	8.2	9,501	8.5	1,703	53.8	1,983	44.9	1,367	△26.1

Note: Comprehensive income For the six months ended September 30, 2022: △ 447 million yen ( — %)  
 For the six months ended September 30, 2021: 2,059 million yen ( △ 41.0%)

	Net income per share	Diluted net income per share
Six months ended	Yen	Yen
September 30, 2022	4.90	4.90
September 30, 2021	20.56	20.54

(2) Consolidated financial position

	Total assets	Net assets	Equity ratio	Net assets per share
As of	Millions of yen	Millions of yen	%	Yen
September 30, 2022	71,746	45,443	63.0	690.31
March 31, 2022	90,885	47,133	51.6	705.27

Reference: Equity As of September 30, 2022 : 45,231 million yen As of March 31, 2022 : 46,912 million yen

2. Cash dividends

	Annual dividends per share				
	First quarter-end	Second quarter-end	Third quarter-end	Fiscal year-end	Total
	Yen	Yen	Yen	Yen	Yen
Fiscal year ended March 31, 2022	—	11.00	—	11.00	22.00
Fiscal year ending March 31, 2023	—	5.00			

\* Notes

- (1) Changes in significant subsidiaries during the period  
(changes in specified subsidiaries resulting in the change in scope of consolidation) : None
- (2) Adoption of accounting treatment specific to the preparation of quarterly consolidated financial statements : None
- (3) Changes in accounting policies, changes in accounting estimates, and restatement
- (i) Changes in accounting policies due to revisions to accounting standards and other regulations : Yes
  - (ii) Changes in accounting policies due to other reasons : None
  - (iii) Changes in accounting estimates : None
  - (iv) Restatement : None

(4) Number of issued shares (common shares)

- (i) Total number of issued shares at the end of the period (including treasury shares)

As of September 30, 2022	67,398,262 shares
As of March 31, 2022	67,398,262 shares

- (ii) Number of treasury shares at the end of the period

As of September 30, 2022	1,875,111 shares
As of March 31, 2022	880,864 shares

- (iii) Average number of shares outstanding during the period (cumulative from the beginning of the fiscal year)

Six months ended September 30, 2022	65,768,645 shares
Six months ended September 30, 2021	66,509,332 shares

\* Quarterly financial results reports are exempt from quarterly review conducted by certified public accountants or an audit corporation.

**Quarterly Consolidated Financial Statements**

Quarterly Consolidated Balance Sheets

(Millions of yen)

	As of March 31, 2022	As of September 30, 2022
<b>Assets</b>		
<b>Current assets</b>		
Cash and deposits	25,873	34,872
Segregated deposits	27,122	11,512
Segregated deposits for customers	27,102	11,492
Other segregated deposits	20	20
Trading products	667	641
Trading securities and other	667	641
Derivatives	0	0
Margin transaction assets	16,018	5,228
Margin loans	15,526	5,138
Cash collateral provided for securities borrowed in margin transactions	492	89
Advances paid	42	6
Deposits paid for underwritten offering, etc.	3,094	2,870
Accrued revenue	1,592	1,417
Other securities	49	49
Other current assets	211	170
Allowance for doubtful accounts	△0	-
<b>Total current assets</b>	<b>74,671</b>	<b>56,767</b>
<b>Non-current assets</b>		
Property, plant and equipment	2,931	2,722
Buildings, net	811	813
Equipment	744	585
Land	1,375	1,322
Construction in progress	-	0
Intangible assets	149	191
Software	142	184
Telephone subscription right	7	7
Investments and other assets	13,132	12,065
Investment securities	11,307	10,229
Long-term loans receivable	2	1
Long-term guarantee deposits	739	735
Long-term prepaid expenses	42	34
Retirement benefit asset	931	955
Other	108	108
Allowance for doubtful accounts	△0	-
<b>Total non-current assets</b>	<b>16,213</b>	<b>14,978</b>
<b>Total assets</b>	<b>90,885</b>	<b>71,746</b>

(Millions of yen)

	As of March 31,2022	As of September 30,2022
<b>Liabilities</b>		
<b>Current liabilities</b>		
Trade date accrual	1	3
Margin transaction liabilities	2,905	333
Margin borrowings	1,266	198
Cash received for securities sold in margin transactions	1,639	134
Borrowings secured by securities	141	146
Cash collateral received for securities lent	141	146
Deposits received	22,584	16,340
Guarantee deposits received	9,512	1,284
Short-term borrowings	2,750	2,750
Income taxes payable	110	125
Provision for bonuses	883	826
Provision for bonuses for directors (and other officers)	20	-
Other current liabilities	815	793
<b>Total current liabilities</b>	<b>39,725</b>	<b>22,601</b>
<b>Non-current liabilities</b>		
Deferred tax liabilities	2,846	2,539
Retirement benefit liability	888	882
Long-term accounts payable - other	20	14
Other noncurrent liabilities	104	100
<b>Total non-current liabilities</b>	<b>3,861</b>	<b>3,537</b>
<b>Reserves under special laws</b>		
Reserve for financial instruments transaction liabilities	165	164
Total reserves under special laws	165	164
<b>Total liabilities</b>	<b>43,751</b>	<b>26,303</b>
<b>Net assets</b>		
<b>Shareholders' equity</b>		
Share capital	10,000	10,000
Capital surplus	331	331
Retained earnings	30,526	30,116
Treasury shares	△469	△970
<b>Total shareholders' equity</b>	<b>40,388</b>	<b>39,476</b>
<b>Accumulated other comprehensive income</b>		
Valuation difference on available-for-sale securities	6,253	5,506
Remeasurements of defined benefit plans	270	248
<b>Total accumulated other comprehensive income</b>	<b>6,524</b>	<b>5,754</b>
Share acquisition rights	220	211
<b>Total net assets</b>	<b>47,133</b>	<b>45,443</b>
<b>Total liabilities and net assets</b>	<b>90,885</b>	<b>71,746</b>

## Quarterly Consolidated Statements of Income

(Millions of yen)

	For the six months ended September 30,2021	For the six months ended September 30,2022
<b>Operating revenue</b>		
Commission received	9,256	7,277
Brokerage commission	3,304	2,057
Commission for underwriting, secondary distribution and solicitation for selling and others for professional investors	62	46
Fees for offering, secondary distribution and solicitation for selling and others for professional investors	2,551	2,178
Other commission received	3,338	2,995
Net trading income	40	47
Financial revenue	238	154
<b>Total operating revenue</b>	<b>9,535</b>	<b>7,479</b>
Financial expenses	33	32
<b>Net operating revenue</b>	<b>9,501</b>	<b>7,446</b>
<b>Selling, general and administrative expenses</b>		
Trading related expenses	688	625
Personnel expenses	4,673	4,416
Real estate expenses	754	715
Office expenses	1,054	982
Depreciation	189	254
Taxes and dues	121	103
Other	316	310
<b>Total selling, general and administrative expenses</b>	<b>7,798</b>	<b>7,407</b>
<b>Operating profit</b>	<b>1,703</b>	<b>39</b>
Non-operating income	280	323
Non-operating expenses	0	6
<b>Ordinary profit</b>	<b>1,983</b>	<b>356</b>
<b>Extraordinary income</b>		
Compensation income	-	37
Gain on sale of non-current assets	-	27
Gain on repayment of subscription right to shares	6	15
Gain on sale of investment securities	-	1
Reversal of reserve for financial instruments transaction liabilities	0	0
<b>Total extraordinary income</b>	<b>7</b>	<b>81</b>
<b>Extraordinary losses</b>		
Loss on sale and retirement of non-current assets	0	1
Impairment losses	5	0
<b>Total extraordinary losses</b>	<b>5</b>	<b>1</b>
<b>Profit before income taxes</b>	<b>1,984</b>	<b>436</b>
Income taxes - current	550	82
Income taxes - deferred	66	31
<b>Total income taxes</b>	<b>616</b>	<b>114</b>
<b>Profit</b>	<b>1,367</b>	<b>322</b>
Profit attributable to non-controlling interests	-	-
<b>Profit attributable to owners of parent</b>	<b>1,367</b>	<b>322</b>

Quarterly Consolidated Statements of Comprehensive Income

(Millions of yen)

	For the six months ended September 30,2021	For the six months ended September 30,2022
Profit	1,367	322
Other comprehensive income		
Valuation difference on available-for-sale securities	702	△747
Remeasurements of defined benefit plans, net of tax	△10	△22
Total other comprehensive income	692	△769
Comprehensive income	2,059	△447
Comprehensive income attributable to		
Comprehensive income attributable to owners of parent	2,059	△447
Comprehensive income attributable to non-controlling interests	-	-